

INVESTMENT OPPORTUNITY

- The Company has been established for almost 16 years and has grown to become Singapore's leading digital reprographic and colour printing service provider.
- Utilising state of the art machinery to produce a consistently high quality product, the Company combines a 24-hour, one-stop shop operation with managed logistics fleet throughout Singapore, offering a range of services including:
 - Secure electronic file submission, scanning and archiving;
 - Large and small format digital reprographic plan printing;
 - Large and small format binding and finishing; and
 - Specialty book making services.
- The Company's experienced management team place strong emphasis on delivering top quality, timely and consistent product to its customers, with constant product innovation and development to expand its product range and quality.

Financial Highlights

SGD'000	2012	2013	2014	2015	LTM (Jun 2016)
Total revenue	2,164	2,612	2,635	2,461	2,257
Cost of sales	(380)	(395)	(372)	(461)	(378)
Gross profit	1,784	2,217	2,263	2,000	1,879
Adjusted OpEx ¹	(1,569)	(1,873)	(1,726)	(1,715)	(1,557)
Adjusted EBITDA	216	344	537	285	322

¹ Adjusted for government grants, non-capitalised assets and non-recurring management fees

Gross profit margin	82%	85%	86%	81%	83%
Adj. OpEx / sales	72.5%	71.7%	65.5%	69.7%	69.0%
Adj. EBITDA margin	10.0%	13.2%	20.4%	11.6%	14.3%

- Revenue is underpinned by a large and diversified customer base consisting of over 500 active repeat customers over the last 10 years, yielding steady cash flow with EBITDA margins of 12 – 15%. Key customers include Singapore's leading construction & design companies and government bodies.
- The Company's production facility of 775 square meters operates at approximately 70% capacity, with scope for a new owner to increase output immediately.
- 100% of the Company's equity is available for sale.

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